

COMMUNITY IMPACT REPORT

July 2024 - June 2025



UNITED WAY
Greater Capital
Region

A LETTER FROM LEADERSHIP

To Our United Way Community,

As we mark 100 years of impact, one truth remains clear: United Way of the Greater Capital Region is the bedrock of this community. For a century, we have stood alongside our neighbors in times of crisis, mobilizing collective action to lift up the Capital Region. We are committed to carrying that legacy forward.

As we embark on our next 100 years of service, we stand at a pivotal moment of transformation. Needs have evolved, and uncertainty continues within the public sector. The mission of United Way is more crucial than ever. Too many families still struggle to afford life's basic necessities. Together, we have eased some of these burdens. Every day, we witness how your support changes lives, from children entering school ready to learn to families gaining stability, and neighbors accessing food, healthcare, and opportunity. These are not just numbers; they are lives transformed – because of you.

This year, we celebrated milestones that reflect the power of partnership. By bringing people and organizations together, we have addressed urgent needs while building long-term solutions. Together, we can ensure that **United is the Way** we all thrive—today, tomorrow, and for the next 100 years.



Peter Gannon
President & CEO,
United Way of the Greater Capital Region

Dear Friends,

As I conclude my service as Chair of the Board for United Way of the Greater Capital Region, I want to share my deep appreciation for the impact we've made together this year.

2024-2025 has been a year of resilience, innovation, and community. Thanks to our partners, donors, volunteers, and staff, United Way has met urgent needs while advancing long-term solutions – expanding access to education, strengthening family stability, and improving health resources.

I am proud of how our region embraces collaboration. United Way builds coalitions, invests in proven data driven programs, and listens to those with lived experience to guide strategies. Serving as Board Chair has been an honor, and while my role is changing, my commitment to United Way's mission remains strong. I have every confidence in our leadership, Board, and community to carry this vital work forward into the next 100 years.

On behalf of the Board of Directors, thank you for your trust and support. Together, we will continue building a stronger, more equitable future for all.



Brian Sano
Chair of the Board (2024-2025)
United Way of the Greater Capital Region

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MISSION AND VISION

For 100 years, United Way of the Greater Capital Region has mobilized people and resources on the ground to meet basic needs and create lasting change so every individual can thrive.

True to our founding spirit, whenever there is a need in our community, United Way is there.

United Way of the Greater Capital Region is a leading nonprofit organization and social impact innovator dedicated to addressing the region's greatest challenges.

Our strategic community guided investments focus on education, financial stability, and equitable healthcare – the essential building blocks of opportunity.

United is the Way to advance a shared vision for positive change.

UNITED IS THE WAY™

By connecting efforts and fostering collaboration on a hyper-local level all across the Capital Region, we invest in community organizations that meet immediate basic needs while building opportunities with ALICE households.

Through unrestricted funding and strategic support, United Way helps drive equitable, sustainable impact for our communities.



9

counties across the
Greater Capital Region



3,000+

volunteers



101

community partners

UNITED IS THE WAY WE SERVE

Nearly 40% of families – tens of thousands of Capital Region households –work hard but still struggle to afford basics needs. These families fall under the **ALICE** threshold, living above poverty but below financial stability.



Capital Region homes below
the ALICE threshold

WHO IS A.L.I.C.E.



ALICE is **your friend**

ALICE is **your coworker**

ALICE might be **your neighbor**

ALICE represents individuals working hard but struggling to pay the bills and afford basic necessities.

THIS IS ALICE

Asset Limited, Income Constrained, Employed.

ALICE data demonstrates **poverty is not an individual shortcoming but a structural, systemic challenge.** That is why United Way works both to meet immediate needs and to drive long-term solutions to create opportunities.

In this 2024–2025 Annual Report, we share how, together with our partners, donors, and volunteers, we are moving closer to our vision of a thriving Capital Region, for all.

ALICE data shows the growing and **glaring gap between what people earn and the true cost of living.**

CAPITAL REGION ALICE MONTHLY INCOME GAP

\$5,808

Combined Income

\$8,706

Budgeted Expenses

Data Source: United For ALICE 2025. Based on a family of 4
Employment: Full time Retail Sales, Personal Care Aide



IN THE GREATER CAPITAL REGION

183,623

households are ALICE

39%

families struggle to afford basic necessities

50%

of children live in households with an income below the ALICE threshold

\$96K+

ALICE estimated survival budget for a family of 4 to make ends meet

BORN THRIVING

Born Thriving focuses on improving health, education and socio-economic outcomes for families through different developmental stages, starting from birth.



28

Jubilant Birth participants

JUBILANT BIRTH

Launched November 2024, Jubilant Birth is the Capital Region's first guaranteed basic income program **focused on improving maternal health**. The program provides 28 moms with **\$1,000 in unconditional cash monthly**, empowering them to make the choices they know are best for their family. By **reducing financial stress and** connecting parents with maternal health supports, we strengthen ALICE households and give babies the best start possible. Improving maternal health is a regional priority. Financial insecurity is a leading cause of stress, making ALICE moms more vulnerable to adverse health outcomes.

MAJOR SUPPORT PROVIDED BY:

The Carl E. Touhey Foundation

Highmark Blue Shield of Northeastern New York

Albany County Executive Dan McCoy

This project is being supported, in part, by SLFRP2108 - STATE AND LOCAL FISCAL RECOVERY FUNDS (SLFRF) awarded to the County of Albany by the U.S. Department of the Treasury.

COMMUNITY PARTNERS:

BirthNet

CEK RN Consulting

March of Dimes

SUNY Albany

ACROSS NYS

1 IN 3

CHILDREN FACE FINANCIAL INSECURITY



12K

children enrolled

120K

books delivered

DOLLY PARTON'S IMAGINATION LIBRARY

Fostering early childhood literacy is essential to the success of ALICE households. Built on the joy of reading, the Imagination Library **delivers literacy-rich experiences** and opportunities for caregivers to bond with their children **during the first 5 years of a child's life, when 90% of cognitive skills are developed**.

United Way prioritized outreach in communities with high numbers of ALICE households. Since its launch, the program has had tremendous growth and success.

90%

BRAIN DEVELOPMENT OCCURS BEFORE AGE 5

THE IMAGINATION LIBRARY'S LEADIGN FOUNDING DONORS

Fagan Associates

Fenimore Asset Management

Price Chopper's Golub Foundation



TO BE BORN
THRIVING

Every Child is...



SCHOOL READY



HEALTHY



SUCCESSFUL

SUMMER MEALS COLLABORATIVE

3,390

children served

176K

meals served

76

sites

United Way's Summer Meals Collaborative is working to make the Greater Capital Region the best place to be a kid. When school is out, food insecurity is at its worst. That's when our **25 - partner strong collaborative** ensures **every child receives nutritious meals and fun activities that nourish their bodies and their brains.**



2,338,136 MEALS HAVE BEEN SERVED IN TOTAL OVER THE COURSE OF 12 SUMMERS.

HOUSING | NUTRITION SUPPORT | CHILDCARE | AFTER SCHOOL MEALS

FAMILY NEIGHBORHOOD RESOURCE CENTERS (FNRCs)

16,852

families served

For over ten years, United Way of the Greater Capital Region has supported the FNRC model, an evidence-based approach to serving children and their caregivers. FNRCs **help families with basic needs** such as housing, food, childcare, and jobs in order to keep families together.

They serve as community hubs – spaces where **families can access the resources they need not just to survive, but to thrive.** FNRCs have shown that strengthening protective factors for children can help reduce the likelihood of involvement with the child welfare system, especially in cases where poverty is mistaken for neglect.

Columbia Opportunities
Community Action of Greene County
Mechanicville Area Community Services Center

Schenectady Community Action Program
Schoharie County Community Action Program
Trinity Alliance of the Capital Region
Unity House



Schenectady Community
Action Program
Creating Opportunity in Partnership

Partner Highlight:

Schenectady's Community Action Program (SCAP) **helped 740 families** facing eviction last year – keeping 86% stably housed and connected many people to long-term support.

ECONOMIC OPPORTUNITY FOR ALL

Economic Opportunity for All means creating conditions for every individual to meet basic needs for today and build financial stability for tomorrow.

CAPITAL REGION VITA VOLUNTEER INCOME TAX ASSISTANCE

Each tax season, United Way and its partners, in collaboration with the IRS, provide safe, **free tax filing services** to thousands of Capital Region residents through the Volunteer Income Tax Assistance (VITA) program.

Last year, with the help of over 100 trained volunteers, **6,220 returns were filed through VITA**, returning more than \$9 million to the local economy.

\$1,639,500

saved in tax preparation fees

\$992,028

returned in Childcare Tax Credits

\$1,856,535

returned in Earned Income Tax Credits

\$6,039,615

in federal refunds boosting household stability and fueling the local economy

211 TOP NEEDS



Healthcare
Transportation
Housing

9,800

total referrals through 211

7,119

total call received

28K

visits to the 211 website

211

Northeast Region

Powered by United Way
Greater Capital Region

211 NORTHEAST REGION

211 is a free, nationwide referral service that connects people with essential resources like housing, food, transportation, and health care. In 2024, residents of the Northeast Region made **6,951 calls to 211**, which **connected them to 930 agencies** offering nearly 4,000 programs.



WORKFORCE DEVELOPMENT

United Way invests in community partners to provide educational opportunities for both youth and adults, enhancing academic success and fostering workforce skills for long-term economic stability. These investments also broaden workforce development initiatives that tackle social challenges and create more opportunities for ALICE households. **Programs include the Offshore Wind Career Pathway, computer and coding training for adults, and job readiness programs for New Americans.**

1,241

participants in
development
programs

899

students engaged
in coding and
digital literacy

400

new Americans
training for job
readiness

90

students enrolled in
Offshore Wind Career
Pathway Program

BOCES & The City of Albany Department
of Youth and Workforce Services.

DIGITAL EQUITY COALITION

In 2022, United Way of the Greater Capital Region co-founded the coalition alongside CanCode Communities, BOCES, Workforce Development Institute, Albany Public Library, and the Upper Hudson Library System. Since then, the coalition has continued to grow in membership, with the ongoing goal to thrive in today's digital world.

TO HAVE **ECONOMIC
OPPORTUNITY FOR ALL**
Every Person...



is equitably connected
to financial services
and supports.



earns sufficiently to
cover the costs of a
dignified quality of life.



has economic
security.



UNITED IS THE WAY

WE GIVE

United Way brings together donors, volunteers, and partners to invest in people and communities, ensuring every family has the tools and support system to thrive. Real change happens when people unite around a shared purpose.



6,539
donors



222
corporate partners

TOCQUEVILLE SOCIETY MEMBERS

These philanthropic leaders contribute \$10,000 or more annually. We celebrate their heart and vision to address their communities' most urgent needs through their support of United Way.

WALLACE & JANE* ALTES

JAMES BARNES*

RICHARD DEWEY

FAGAN FAMILY

**NEIL JANE WILLIAM ESTELLE
GOLUB FAMILY FOUNDATION**

NEIL & JANE* GOLUB

KATHY MATTES & ANDREW MARSH

MASSRY FAMILY

MASSRY CHARITABLE FOUNDATION

JOHN NIGRO

CARL E. TOUHEY* FOUNDATION

CHARLES TOUHEY

PERCY WALLER FOUNDATION

ROBERTA & WILLIAM WINSMAN

*IN MEMORY



WE DON'T DO OUR WORK ALONE AND WE CAN'T DO IT WITHOUT YOU!

Thank you to all the families, individuals, local and regional businesses and their employees who contributed critical dollars to fund needed services across the Greater Capital Region.

\$4,412,000

CONTRIBUTIONS AND DONATIONS FROM JULY 1, 2024, TO JUNE 30, 2025

CORPORATE PARTNERS

CHAMPIONS IN GIVING (\$200,000 TO \$499,999)

Hannaford Supermarkets

More than 50 dedicated Employee Campaign Managers lead United Way campaigns in their workplaces, inspiring colleagues to contribute. Their efforts account for nearly 40% of United Way's annual revenue.

LEADERS IN GIVING (\$100,000 TO \$199,999)

Capital District Transportation Authority

Naval Nuclear Laboratory

Northeast Grocery, Inc. | Price Chopper Market 32

PARTNER IN GIVING (\$50,000 TO \$99,999)

New York Independent System Operator

FRIENDS IN GIVING (\$25,000 TO \$49,999)

Arrow Bank

Bank of America

Bobrick Washroom Equipment, Inc.

Choose Healthy Life

Environment One Corporation

Fagan Associates

Fenimore Asset Management, Inc.

GE Aerospace

KeyBank

National Grid

NBT Bank, N.A.

Plug

Rensselaer Polytechnic Institute

NEIGHBORS IN GIVING (\$1,000 TO \$24,999)

Aflac New York

Air Liquide

Albany AGA

Albany Capital Center

Albany International Corp.

Albany Med Health Systems

Alpin Haus Greater Capital Region

Atlas Copco

Bank of Greene County

Burns & McDonnell

Capital Bank, a Division of Chemung Canal Corporation

Capital District Physicians' Health Plan

Casella Waste Systems

Central Hudson Gas & Electric

Citymark Striping LLC

Community Foundation of the Greater Capital Region

ConAgra Food Sales

Consiglio Wealth Management

CSARCH

CSEA

CSEA Employee Benefit Fund

Delta Air Lines

Dryden Mutual Insurance Co.

Electric Boat

Enterprise Holdings

Enterprise Mobility

Fidelis Care

GE

GE Vernova

General Dynamics

Goldman Sachs Ayco

Hudson Valley Credit Union

IBM Corporation

ITW - Hobart Service

L3Harris Corporation

Meier Law Firm, PLLC

Momentive Performance Materials, Inc.

Morgan Stanley

MVP Health Care

PayChex

Picotte Companies

Roemer Wallens Gold & Mineaux LLP

SABIC

Solventum

Sunmark Credit Union

Target

TD Bank

Teachers Retirement System

The Bonadio Group

The Cummins Foundation

The Fortnightly Club of Catskill

Troy Savings Bank Charitable Foundation

Union College

United Health Group

Wells Fargo

Williams Companies

LEADERSHIP GIVERS

United Way's leadership donors, contribute \$1,000 to \$9,999, driving lasting change in the Capital Region.

Brian Aceto	Michelle Chamberlain	Lauren Flaherty	Jack Hume	Christopher McBride	Edward Pierce	Raymond Stalter
Judy Akers	Douglas Chapman	Bryan Flynn	Kevin Hunt	Mary McCarthy	James Pigeon	Kenneth Stager
Alan Alexander*	Robert Cheripka	Alicia Foti	Patrick Iannotti	Kenneth McGivney	Robert Pike	Julie Stevens
Audrey Alexander	Ethan Chevette*	Michael Franke	Richard Ikasalo	Jami McIntyre	Mawrin Pilato	Diana Straut
Robert Allen	Robert Chillinski	Keith Freedman	Jeff Janiszewski	Joshua McKean	Michael Pishkula	Richard Straut
Eric Anderson	Anneke Chodan	Krisann Gadoury	Lillie Johnson	Maureen McKeown	Jody Plonski	Jamie St. Louis
Joyce Anderson	Carol Cillis	Peter* & Lauren Gannon	Lisa Johnson	Kathryn McNamara	Pamela Poisson	Scott Strazik
Kelly Anderson	Alina Citowicz	Colleen Gardner	Martin Johnson	Louise Anne McNutt	Theresa Poitras	Alicia Suarez*
Margaret Andriola	Thomas Civill	Ross Garmil	Shaun Johnson	Cameron McPherson	Steven Pomeroy	Diane Suhr
Russ Antonacci	Richard Clarkson	Joseph Gaug	Tedd Johnson	Thalia Melendez	Laura Popa	Sayuri Surisawa
John Ashcroft	Sarah Coleman	Mary Gaylord	James Jordan	Michele Meier	Angelique Powell	Andrew Sweeney
Josephine Ashworth	Diane Colgan	Raymond George	Robert Juras	Anne Melody	Stephanie Prescott	Jamie Szpylman
Harold Austin	Sean Collins	Andrew Getman	Andrew Kean	Matthew Mickle	Mark Prian	Deirdre Taylor
Michelle Baker	Justin Connors	Thomas Gianatasio	John Kearney	Michele Migliori	Norah Pueschel	Matthew Ter Molen
Rick Balboni	Katrina Consiglio	Wendy Gilman	Manoj Khambete	Ronald Miller	Nathan Putnam	Alfred Testa
Frank Ballmann	Molly Cook	Cheryl Glanton	Himi Kim	Thomas Miller	Joseph Reardon	Frank Thiel
James Barba	Kirkham Cornwell	Mona Golub	Shiro Gene Kimura	Ann Millinghaus	John Rinaldo	Judith Tholl
David Barron	James Coward	David Goodenough	Shelley Kislowksi	Justin Minder	Victoria Rizzo	Veronica Thomas
Carm Basile*	Darrin Coy	Thomas Gould	John Kolb	John Minno	Kenneth Robb	Fonda Thompson
Michael Bassett	Margaret Coy	Hannah Goverman	Frank Koncewicz	Thad Mirer	Matthew Robinson-Loffler	Anders Tomson
David Bates	Jeffrey Culhane	Anne Marie Graef	Mark Kornfein	Michael Monaco	Lisette Roldan-Hart	David Valesky
Richard Beer	Stephen Curro	Jim Grant	David Krupski	Robert Mootry	Maureen Rossi	Greg Van Orden
Alexei Bell	Genevra Cushman	Diane Grasley	Eric LaCoppola*	Ashley Moreno	Alexander Roth	Susan Collamer
Melissa Bennett*	Daley Family Foundation	John Gulick	Kathleen LaFrank	Elaine Morris	Joseph Rourke	Van Patten
Wade Bennett	Paul Daley	Michael Guzzo	Kevin Lanahan	Erica Mortimore	Adam Ruder	Patrick Venable
Walter Berninger	Malik Dare	Jodi Habbinger	David Langless	Kelly Mulvehill	Joan Ruger	Laurie Vianna
B. Berry	Janice Dean	Suzanne Hagell	Rowena Langdon	Debra Murley	Sharon Salvi	James Vielkind-Neun
Charles Bianco	Corey Decker	Doty Pettengill Hall	Azahar Laporte	Steven Murray	Steve Samuell	MaryJo Vlainich
Michael Biehler	Kathie Deierlein	Sarah Halliday	Jennifer Lauer	David Musser	Loretta Santilli	Matt Wade
Richard Bigham	David DeMarco	David Hamilton	Colleen Laven	Mary-Ann Muth	Sara Saplin	Edward Walters
Anne Bilynsky	Rebecca Denué-Hourigan	Kristofor Hanchett	Kristin Legere	Kelly Keating Myers	Omesh Satdeo	Robert Ward
William Bishop	Tracy Detrick	Craig Handler	Daniel Lewis	Emilie Nelson	Jon Sawyer	Diane Wehner
Vicki Bologna	Terri Devizzio	Kristen Hanson	Kathy Leyden*	Dieu-Hoa Nguyen	Kenneth Schaefer	Benjamin Wheeler
Christopher Brassard	Patricia Erwin Deyo	Eric Harris	Yachi Lin	Thinh Nguyen	Megan Schanstra	Richard Whitworth
Scott Britton	Brian Digman	Molly Hassett	Katherine Lizzi	Matthew Nielsen	Martin Schmidt	David Wick
Amy Broz	Jonathan Dordick	George Hearst	Louis Lombardi	Gloria Nostramo	David Schmitz	Holly Wiles-Pemburn
Mark Buffaline	Patricia Downes	James Heckman	Sewdat Lootawan	Kevin Noto	Jared Selengut	Alexander Wilke
Jonathan Burleigh	Alicia Duling	Richard Heller	William Loudon	Kevin O'Connell	Heather Senecal	Gregory Williams
Candace Burnham	Anna Dziekan	Heather Heins	Leia Mabee	Christopher O'Grady	Marbeth Serencsics	John Williams
Laurie Burns	Susan Edwards	Nicholas Hepler	Daniel Machold	Patrick O'Shei	Anant Setlur	Robert Williams
Erica Cabrera	Araina Eldridge	Hershey Family Fund	Srividya Madhusudhan	Oscar Oberkircher	Mikel Shakarjian	Andrew Willette*
Jeffrey Cady	Matthew Elmer	Donnial Hinds	Kristen Mahan	Eric Olsen	Michael Sherwood	Ronald Wilson
Christine Campbell	Anita Emery	David Holik	Ruth Mahoney	Sarah Osgood	Elijah Shoemake	Andrew Wise
Governor Hugh L. Carey	Kathleen Ernst	Ryan Holmes	Jim Malatras, PhD*	Jeffrey Oswald	Jason Sidoti	Melissa Wolf*
Donor Advised Fund	Izar Fareez	Bruce Hopkins	James Malcolm	Stephen Owusu-Addo	Brett Siebert	Han Yik
Nancy Carey Cassidy	Phylis Federici	Amanda House	Zachary Malison	Jennifer Paperman	Richard Siegel	Ingrid Young
Linda Carmody	Dan Finkle	Joanne Howard	Janine Mangione	Annette Parisi	Crystal Sims	Acronell Zangetsu
Brent Caron	Joseph Fiore	Teal Hoyos	Allison Manz	Richard Peckham	Chad Smith	Gary Zeigler
David Carr	Kevin Fischer	Stephen Hoyt	Aaron Markham	John Persons	Christopher Smith	Joseph Zimmerman
Meredith Case	Rebecca Fisher	Robert Hradsky	Lisa Marrello	Nicki Pezzulo	Zachary Smith	Karri Zwirlein
Ryan Case*	Michael Fiske	Charlene Huggard	Richard Mason	Michelle Phillips	Bernard Socha	
Andrea Cass	Michael Fitzgerald	Ian Hughes	Jonathan Masters	Nathaniel Phillips	Scott Spink	
Oscar Castellon	Thomas Fiesinger	Connie Hume	Paul Masters			



UNITED IS THE WAY WE ADVOCATE

Guided by the ALICE research, United Way collaborates with coalitions throughout the Capital Region to advance policies that reduce barriers for low-income families. The Advocacy Agenda focuses on addressing the systems that create barriers for historically marginalized families.

GRANT EQUITY STATS

JULY 1, 2024-JUNE 30, 2025

36%

of grants went to organizations that were BIPOC led
(Black, Indigenous, and People of Color)

51%

of grants went to organizations with budgets under \$1 Million

64%

of grants went to organizations that were women led



COMMUNITY IMPACT PARTNERS

2024-25

MULTI-YEAR INVESTMENTS

BEDROCK PARTNERS

Albany Damien Center
The Baby Institute
CAPTAIN Community Human Services
CEK RN Consulting
Chasing Health
Columbia County Recovery Kitchen
Frank Chapman Memorial Institute
In Our Own Voices
Kite's Nest
Mission Accomplished Transition Services
Mom Starts Here
New York Folklore
Radix Ecological Sustainability Center
Refugee & Immigrant Support Services of Emmaus (RISSE)
Rotterdam Community Center
Soul Fire Farm
South End Children's Cafe
Tech Valley Center of Gravity
United Tenants of Albany
Upper Hudson Planned Parenthood
Wizard's Wardrobe
Young Futures
Youth FX

HAMMERSTONE PARTNERS

CanCode Communities
Connect Center
C.R.E.A.T.E. Community Studios
Jewish Family Services NENY
Schoharie River Center
SEAT Center

FAMILY NEIGHBORHOOD RESOURCE CENTERS

Columbia Opportunities
Community Action of Greene County
Mechanicville Area Community Services Center (MACSC)
Schenectady Community Action Program
Schoharie Co. Community Action Program
Trinity Alliance
Unity House

CAPITAL REGION VITA

211 Northeast Region
Albany Community Action Partnership
Albany Public Library
Ballston Area Community Center
CAPTAIN Community Services
Catholic Central School
Catholic Charities of the Diocese of Albany
Columbia Opportunities
Commission on Economic Opportunity
Community Action of Greene County
Fulmont Community Action Agency
Hoosick Falls VITA
Hudson Valley Community College
Lifeworks Community Action
MACSC
Schoharie Office of Aging
SUNY Albany
Trinity Alliance
Union College

SUMMER MEALS

211 Northeast Region
Albany Center Gallery
Albany Housing Authority
Boys & Girls Club of the Capital Area
CAPTAIN Community Human Services
Children's Museum at Saratoga
Choose Healthy Life
CREATE Community Studios
Connect Center
Grassroots Givers
Hunger Solutions New York
New York State Education Department
No Kid Hungry
RISSE
Regional Food Bank of NENY
Rensselaer County Dept. for Youth
Russell Sage College
Saratoga Springs Public Library
Saratoga Springs School District
Schenectady City School District
SEAT Center
Sycamore Collaborative
Siena University
The RED Bookshelf

CHANGEMAKERS

BirthNet
Black Nurses Coalition, Inc
Capital District Latinos
Chasing Health Inc.
Connect Center
Kite's Nest
In Our Own Voices
Mission Accomplished Transition Services
Saratoga Community Health Center
Soul Fire Farm
Sycamore Collaborative
The Blake Annex
The RED Bookshelf
The Wizard's Wardrobe
Young Futures

JUBILANT BIRTH

Birthnet
CEK RN Consulting
March of Dimes
SUNY Albany

LUMINOSITY

CAPTAIN Community Human Services
Community of Excellence
Creative Good Saratoga County

DIGITAL EQUITY COALITION

Albany Public Library
BOCES
CanCode Communities
Connect Center
Upper Hudson Library System
Workforce Development Institute

ADVOCACY WINS

We advanced key policies in 2025 to reduce child poverty, expand nutrition security, improve maternal health, and strengthen early literacy.



MATERNAL HEALTH:

Launch of Baby Bucks which gives \$1,800 cash for new parents enrolled in public assistance.



EARLY LITERACY:

\$1M secured for Dolly Parton's Imagination Library state-wide, which sends free books to children from birth to five years old.



REDUCING CHILD POVERTY:

Expanded Empire State Child Tax Credit to include kids under 4. Eliminated income phase-in blocking families in poverty.



NUTRITION SECURITY:

Statewide passage of universal free school meals.



SYSTEMS CHANGE

United Way is driving systems change—tackling the root causes of social and economic challenges rather than the symptoms. We do this by listening to communities, engaging partners, and supporting strong organizations with multi-year, unrestricted funding and hands-on collaboration that helps them transform the systems shaping our region.

LUMINOSITY

Our Luminosity Collaborative embodies this Systems Change approach. Through this fellowship and grant program, local organizations identify and address systemic barriers to social change.

CREATIVE GOOD

FREE FOOD FRIDGE

Reimagines food not as a commodity but as a public good—centering nourishment as the foundation for stronger, healthier communities. As of 2024:

- 14 **community fridges** (up from 8 in 2022)
- 200,000 lbs of **food distributed**
- 140 community **fridge curators**
- 4+ **partnerships with farms**, ensuring fresh, local produce

TRANSPORTATION AS HEALTH EQUITY

SARATOGA COUNTY COMMUNITIES OF EXCELLENCE WITH CAPTAIN COMMUNITY HUMAN SERVICES

Addressing the transportation barrier to health access. As of 2024:

- **Community Coach Roles** – New positions addressing social care needs, bridging internal and external transportation logistic gaps
- **Transit Desert Analysis** – Identified underserved areas; Mapped 200 origins and 115 destinations in Saratoga County.
- **Transportation Pilots Launched** – Ride-share shuttle, micromobility trial, and transit fare equalization.



518 DAY

On May 16, 2025, United Way's 518 Day, presented by MVP Health Care, brought together volunteers, corporate sponsors, and nonprofit partners for the Capital Region's largest single day of community service—strengthening local organizations and the communities they serve.

600 volunteers **40+** projects across the Capital Region

LAZAROU OPEN

The 20th Annual Lazarou Open celebrates the philanthropic spirit of brothers Costa and Dolly Lazarou, supporting United Way and Montgomery County youth through scholarships and enrichment programs.



144 Golfers



WOMEN UNITED

Women United is a network of passionate, philanthropic women empowered by United Way to create meaningful community impact by investing in, advocating for, and developing programs that advance equity and opportunity for women and children.

WOMEN UNITED PREMIER PARTNER: BIRTHNET

At the December 2024 Power Pitch event, BirthNet received United Way's \$10,000 grant and was named the 2024 Women United Premier Partner for its Roots of Support: The Esther Patterson Doula Initiative. The program advances equitable birth experiences—especially for Black and teen mothers—by supporting Black doulas serving teen clients.



50 Women United Members

THE BLAKE ANNEX

The Blake Annex, powered by United Way of the Greater Capital Region, is a catalyst for nonprofits housed in a state-of-the-art 25,000-square-foot coworking community space located in downtown Albany. This space acts as an incubator for innovation, enabling nonprofit leaders, staff, and service providers to unite and accomplish greater goals through collaboration—fostered both organically and purposefully by our Community Management Team.



More than just a workspace, The Blake Annex is a launchpad for bold ideas. It provides nonprofit teams with the essential space, support, and community required to concentrate on their missions and enhance their impact. The thoughtfully designed private office suites and welcoming communal areas are intended to inspire creativity and foster an environment where nonprofits can thrive.

13,500

visits

122

active members

62

events

THE BLAKE ANNEX COMMUNITY



**the
blake
annex**
community, the united way.

AMENITIES & MEMBERSHIP PERKS

Secured Building with Front Desk Reception

Unmetered Access to Meeting/Conference Rooms

NEW Training Facility

Safe, Secure, and Fast Internet

Mail and Package Handling

Nursing Parents' Room

Podcast Studio with Production Equipment

Flexible Open Coworking Spaces

Universal Access to Ride CDTA

Access to Kenmore Amenities

Walking Distance to Downtown Attractions

Snacks, Beverages, and Fresh, Local Coffee



UNITED WAY
Greater Capital Region

100 YEARS
OF IMPACT

As we embark on our next century of service, we are deeply grateful for all of our friends in the community who make our work possible.

Your generosity and commitment to lasting change embody the giving spirit of the Greater Capital Region.

UNITED WAY BOARD OF DIRECTORS

Brian Sano
Chair
National Grid

Melissa Bennett
Chair Elect
Barclay Damon

John Kearney
Board Chair Emeritus
Community Volunteer

Eric LaCoppola
Treasurer
Environment One Corporation

Ryan Case
Finance Committee Chair
Arrow Bank

Rich Dewey
Governance Committee Chair
NYISO

Selica Y. Grant, Esq
Secretary
NYS Thruway Authority

Rev. Michael-Aaron Poindexter
Community Impact Committee Chair
Regional Food Bank &
Macedonia Baptist Church

Alicia Suarez
Resource Development Chair
Suarez Sport and Orthopedic
Physical Therapy

Alan Alexander
NBT Bank

Richard Asner
Enterprise Holdings, Inc.

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Community Volunteer

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BARE Blends

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Rensselaer Polytechnic Institute

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Marcia Cognetta
Goldman Sachs Ayco Personal
Financial Management

Charles Day
Albany Medical Center

Veronica Hanley
Bank of America

Ana Killings
Community Volunteer

Brandi Landy
MVP Health Care

Kathy Leyden
CDPHP

Jim Malatras, PhD
The Fedcap Group

Mike Mastropietro
IBEW Local 236

Samuel Trimboli
Northeast Grocery, Inc

Andrew Willette
Hannaford Supermarkets

Melissa Wolf
Naval Nuclear Laboratory

UNITED WAY TEAM

Peter Gannon
President & CEO

David Barron
Chief Financial Officer

Allison Clark
Director of Strategic
Initiatives & Operations

Gerri Goggin
Data Processor

Trishna Doroski
Director of Strategic
Communications &
Community Engagement

Kathi Goodyear
Finance Manager

Vanessa Granato
Development Coordinator

Morgan Heyward
Team Member, The Blake Annex

William Hodge
Corporate Relationships Manager

Yolanda Kirby
Associate Director of
Health Initiatives &
Community Engagement

Andrew Kochian
VITA Program Coordinator

Heather-Liz Meglino
Assistant Director of Corporate
Partnerships

Alicia Otis
Finance Manager, Contracts

Faith Pangburn
Workforce Development Specialist

Nicki Pezzulo
Chief Development Officer

Angelique Powell
Director Community Animation,
The Blake Annex

Fred Quist
Donor Relations Manager,
Montgomery County

Claire Reid
Chief Impact Officer

Antonia Santiago
Director of Data & Strategic
Operations

Heather Senecal
Director of Learning & Evaluation

Sarah Sheehan
Communications Manager

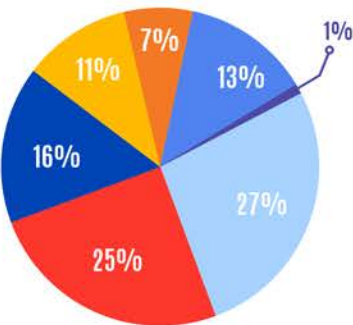
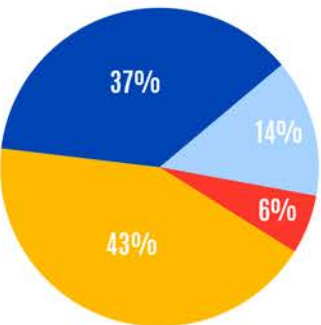
Keady Van Zandt
Associate Director of Data and
Strategic Operations

FINANCIAL STATEMENTS

as of
June 30, 2025

UNITED WAY OF THE GREATER CAPITAL REGION

	Unaudited 6/30/2025	Audited 6/30/2024
Assets		
Cash & Cash Equivalents	139,200	358,860
Investments	7,852,220	7,427,123
Pledges Receivables	820,374	1,011,659
Other Receivables	1,205,369	643,197
Prepaid Expenses	-	-
Property & Equipment Net	1,059,450	549,702
Beneficial Interest in Perpetual Trust	646,006	616,006
Total Assets	11,729,142	10,606,547
Liabilities		
Accounts Payable & Accrued Expenses	293,893	340,791
Grants Payable	-	225,000
Designations Payable	302,697	158,265
Notes Payable	395,000	-
Total Liabilities	991,590	724,056
Net Assets		
Net Asset without Donor Restrictions - Undesignated		
Net Asset without Donor Restrictions - Board	2,844,942	2,346,975
Designated	7,203,366	6,788,982
Net Assets With Donor Restrictions	689,244	746,534
Total Net Assets	10,737,552	9,882,491
Total Liabilities & Net Assets	\$11,729,142	\$10,606,547



SEFA

For more than 25 years, United Way has helped New York State employees direct contributions to causes they care most about through the **State Employees Federated Appeal (SEFA)**.

\$511,391

raised through SEFA
in 2024

81

participating agencies

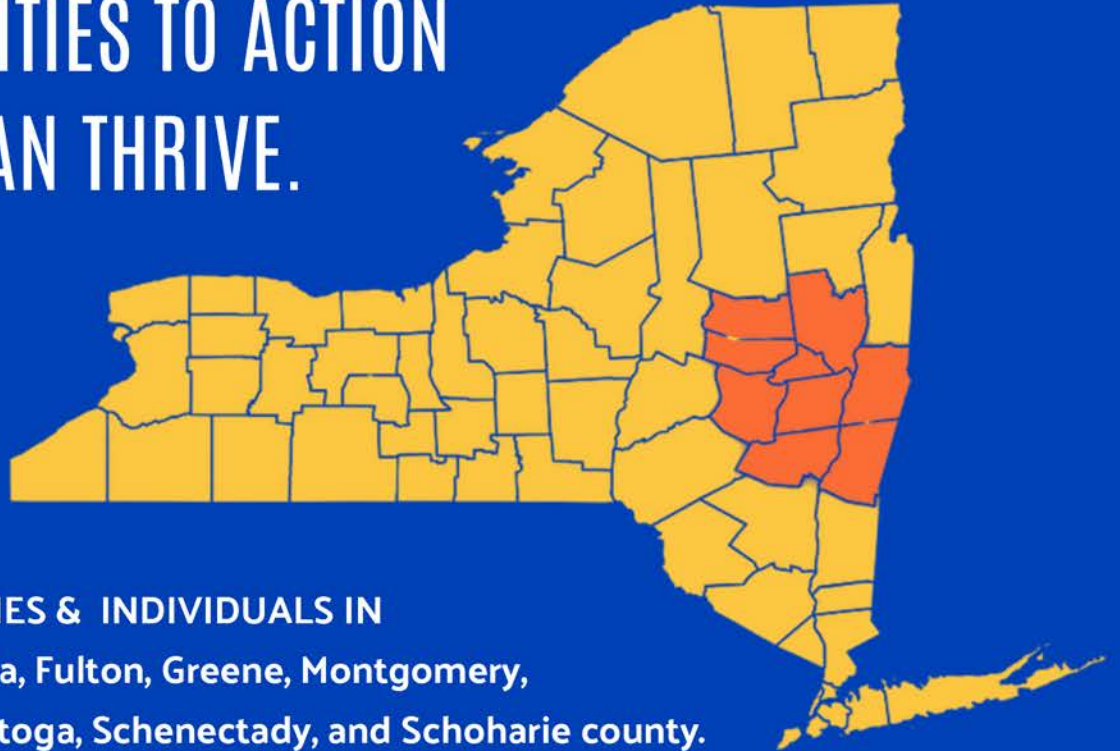
LABOR UNIONS

Since the 1940s, United Way and organized labor have partnered to advance job creation, education, and healthy communities. Union members generously support annual campaigns, volunteer on **518 Day**, participate in events like the **Labor Parade** and **National Letter Carrier's Food Drive**, and can benefit from the **Emergency Labor Assistance Program (ELAP)**.



UNITED WAY
Greater Capital Region

UNITED WAY MOBILIZES COMMUNITIES TO ACTION SO ALL CAN THRIVE.



SERVING FAMILIES & INDIVIDUALS IN
Albany, Columbia, Fulton, Greene, Montgomery,
Rensselaer, Saratoga, Schenectady, and Schoharie county.

PHYSICAL ADDRESS

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Albany, NY 12207

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CONNECT



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