Our Mission
To improve people’s lives through the investment of community resources.

Our Vision
To be the leader in bringing people and resources together to achieve measurable and sustainable improvements in the quality of life for our communities.

In collaboration with our donors, volunteers and community partners, United Way of the Greater Capital Region works to advance the common good and create opportunities for a better life for all.

United Way accomplishes this by recruiting people and organizations who have the passion and resources to get things done. The result is changed lives and community conditions which are transformed at a deep and lasting level.

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United Way understands that together we can accomplish far more than any individual or single organization could alone. It's what we call “living united.” The challenges we face today can seem overwhelming. Yet we recognize that change is possible when we focus our collective energy on the issues that matter most.

Our futures are linked as individuals, families, businesses and communities across the Capital Region. When one person succeeds, we all benefit. That is why United Way is committed to changing lives and local conditions by focusing on the building blocks for a good life: a quality education, a stable income, good health, and the ability to meet one’s basic needs.

The Capital Region is not immune to the forces affecting individuals and families elsewhere. Additional challenges have been created by the floods that devastated parts of our region in August. Many of our friends and neighbors who never imagined they would need assistance have found themselves asking for help. When the storms struck, United Way responded by expanding our 2-1-1 telephone information and referral service, by mobilizing volunteers to help with cleanup, by coordinating a regional food and supplies drive, and by fundraising and issuing emergency grants to assist flood victims. Among other support, United Way helped residents in Schenectady and Schoharie counties replace food, clothing and basic necessities, and winterize flood-ravaged homes. We continue to meet with community leaders to develop rebuilding plans and ensure our region is in a strong position to respond to future crises.

While United Way is agile enough to respond to natural disasters, our focus is on long-term solutions to help our most-vulnerable children, individuals and families succeed. United Way is working with our partners to create strategies that drive change—measurable and lasting change that starts with individuals and extends across our cities, towns and neighborhoods. What won't change is our commitment to be efficient and accountable to our donors and partners.

The pages of this report show the breadth of our work. What unites these efforts is a passion to advance the common good, guided by research and best practices. The result will be a stronger, healthier Capital Region with communities that thrive as attractive places to live, work, raise a family and conduct business.

Many of you are partners in this vital mission. Thank you. If you are not yet involved, we invite you to join our work. You can make a financial gift, advocate for an issue near to your heart or volunteer your time. You can make a difference by helping shape our common future. That's what it means to LIVE UNITED.

Brian T. Hassett
President and CEO

Robert Doyle, Golub Corporation / Price Chopper
Chair, United Way of the Greater Capital Region Board of Directors

United Way of the Greater Capital Region 2011 Impact Report
Creating Opportunities for a Better Life for All

Keeping a teen on track

“Josh” faced extraordinary hurdles during his teen years. He was bullied at school and dealt with the death of his father, grandmother and godmother in the same year. His mother was worried.

“As a single mom, my most difficult task has been to teach my son how to be a man,” she recalled. She credits the United Way-funded Big Brothers Big Sisters program with helping Josh navigate a tough adolescence by providing “Peter” as a mentor and friend.

“Peter has been the answer to our prayers,” she said. “He has been there for my son and my son has stayed on track.”

Help with mounting bills

“Beth” found herself unable to work for health reasons, and began falling behind on her bills. During a visit to her child’s school nurse, she expressed concern about her car insurance payments and was referred to a United Way-funded program at Catholic Charities.

The program’s case manager learned that Beth had received a shut-off notice from her utility company, that her ex-husband was not fulfilling his family financial obligations and that Beth’s children lacked health insurance.

Through a series of referrals, Beth was connected with the help she needed, including an attorney from the Legal Project who could help her obtain the child support her family needed.

Thanks to the help from this United Way-funded program, Beth and her family were able to enjoy a modest Christmas and that spring, she was able to pay for her son’s graduation cap and gown.

The Year in Figures

• United Way of the Greater Capital Region raised $8 million in 2010-2011, including $5 million through the community campaign, $2.8 million through the State Employees Federated Appeal (SEFA) and the Combined Federal Campaign (CFC), and $200,000 in grants.

• United Way distributed $1.75 million through our Community Care Fund to 100 local programs and special initiatives representing 56 agencies.

• United Way distributed $3.4 million in designated donations to health and human service agencies.

• More than 1,300 volunteers helped advance United Way’s work, contributing $717,000 in donated time to community projects, leadership and planning, fundraising and more.

• More than 130,000 greater Capital Region residents benefited from United Way-funded programs in our 2010-2011 year.
One number. Many benefits.

Since launching in April 2009, United Way 2-1-1 Northeast Region, administered by United Way of the Greater Capital Region, has connected more than 27,000 callers in upstate New York with referrals for critically-needed resources such as home heating assistance, food pantries, free tax preparation assistance (through United Way and the CA$H Coalition), emergency shelter, legal aid, volunteer opportunities and much more.

When callers dial 2-1-1 (a free, confidential and anonymous call), they are helped by trained United Way 2-1-1 information and referral specialists, who work with callers to determine needs and available resources. Call center operators also ask callers about additional needs in order to provide the most comprehensive referrals possible.

Not only does United Way 2-1-1 help people in need, it also serves as a tool for local community planning. Data collected during 2-1-1 calls (such as needs and area of residence for callers) is available to local municipalities, providing a real-time snapshot of community needs.

A United Way 2-1-1 Story

The Call:  
An elderly woman on a fixed income became temporary guardian of her grandchild, but she struggled with disabilities that made it difficult to care for the child. Uncertain where to turn, she called United Way 2-1-1 Northeast Region.

The United Way 2-1-1 Response:  
A 2-1-1 information and referral specialist referred the woman to the Capital District Child Care Coordinating Council for help obtaining child care subsidies. The caller was also connected to an organization that could help her maintain a better quality of life with her disabilities. Referrals were also made to agencies that provide winter clothing for children and hot meals to the home-bound.

Top 10 United Way 2-1-1 Call Topics in 2010

1. Housing/emergency shelter  
2. Information services/general inquiries  
3. Income support  
4. Legal aid/consumer issues and public safety  
5. Utility and home heating assistance  
6. Tax preparation and filing assistance  
7. Food assistance and congregate meal sites  
8. Individual and family support services  
9. Health care services  
10. Mental health and addiction care

Growing in Popularity...  
- **10,768** = The number of calls to United Way 2-1-1 in 2009  
- **16,193** = The number of calls to United Way 2-1-1 in 2010

That’s an incredible 150% year-over-year increase in calls!

On February 11, 2011, Congressman Paul Tonko shared his enthusiasm for United Way 2-1-1 Northeast Region on the floor of the U.S. House of Representatives, saying:  

“United Way 2-1-1 underscores the richest, most meaningful sense of ‘community partnership.’ I sleep better at night knowing that when people in the communities I represent need help, they can call 2-1-1 and will get the help they need.”
For Diane, a single mother from Mechanicville, the first step to financial stability was gaining the courage to ask for help.

Diane had suffered a series of personal setbacks and hadn’t filed her taxes in three years. She read in the newspaper about a free tax preparation service offered to economically challenged individuals through United Way’s CA$H Coalition. Though she felt sheepish walking through the doors of the local tax site, her feelings quickly changed.

Diane writes of her experience:

“When I entered the room, I was embarrassed to say that I couldn’t even find half the forms I needed. But everyone treated me with respect and started me on the road to financial security.”

Diane has now purchased a house and rebuilt her financial security after many rocky years.

She reports, “My credit rating was just over 300 after claiming bankruptcy. Now I am proud to say, due to the CA$H Coalition’s encouragement, I have a credit score over 700!”
Organized labor partners with United Way

Organized labor knows the meaning of living united. Locally and throughout the country, union leaders and members have a long tradition of working with United Way and its community partners to meet essential needs and create opportunities for a better life for everyone.

Representatives of unions volunteer in all phases of United Way activities. They serve on year-round committees, participate in annual United Way campaigns as part of the leadership structure, and communicate to union members the importance of United Way’s effort to change lives and communities.

Union members are also involved as volunteers across our community, helping to advance United Way’s mission by working with human service agencies. Organized labor and United Way are working together to make sure everyone has access to a quality education, sufficient income to achieve financial stability, good health and the resources to meet their basic needs. For more information on how members of organized labor support United Way of the Greater Capital Region, visit www.unitedwaygcr.org/labor.aspx.

Emergency Labor Assistance Program (ELAP)

This past year, United Way of the Greater Capital Region launched the Emergency Labor Assistance Program (ELAP).

Through this initiative, United Way provides small amounts of emergency financial aid to members of local labor unions who have been affected by disasters such as home fires or other severe home damage, the death of a loved one, personal injuries or other emergencies.

ELAP is the result of several years of planning and coordination by United Way’s board and members of local organized labor groups.

For the families of the victims of a devastating flash fire in May 2011 at Momentive Performance Materials in Waterford, the assistance provided through ELAP came just in time.

The families of the victims, shown here with United Way staff and board members, received immediate assistance from United Way to cover emergency expenses related to injuries sustained by workers during the fire.

“The Labor movement and the United Way movement have a lot in common—we have a rich history and heritage of caring about human needs, justice, fairness and opportunity.

“We succeed together when we put our community first.”

—Brian A. Gallagher
President and CEO
United Way Worldwide
Imagine the results if we joined together to tackle the issues that matter most across our communities.

United Way of the Greater Capital Region taps the combined power of donors, partner agencies, experts and volunteers to focus resources where they accomplish the most good. Our commitment is to achieve measurable improvements in people’s EDUCATION, INCOME, HEALTH and ability to meet BASIC NEEDS. These are the building blocks for a good quality of life.

When any of these is missing, people struggle and communities suffer. That’s because our destinies are linked. Recognizing our connections, we pitch in to advance the common good and LIVE UNITED. The results are changed lives and improved community conditions.

Giving People the Strength to Continue

In 2010, Sandra’s life unraveled rapidly. In just one month, both of her parents died, and her husband suffered a severe stroke. Her husband’s adult children moved him into a residential facility and left Sandra to shoulder the cost of the couples’ Loudonville home.

The combined loss of her parents and her husband’s severely-diminished health drove Sandra into a deep depression. After several months, Sandra had exhausted her resources and lost her home. She contacted her congressional representative, who referred her to Interfaith Partnership for the Homeless’s (IPH) United Way-funded Emergency Shelter.

There, she was given nutritious food, a shoulder to lean on and help navigating Albany’s emergency support system. IPH staff helped her develop goals and budget her money, and within four months, Sandra was able to move into her own apartment.

Of her experience she says, “Though this experience was humbling, I have learned a lot. With the help and support I have received, I found the strength to continue.”
Helping children read and succeed

Everyone benefits when a child succeeds in school and in life. Likewise, we all pay a price for failure.

Evidence shows that a region's economic well-being and quality of life are closely linked to the education level of its residents. That is why business leaders and policy makers across the nation, state and greater Capital Region are focusing strongly on issues in education—particularly strategies that give children a strong start in school.

Because the return on investment in a child’s education is so high and the price of neglect so severe, United Way of the Greater Capital Region is committing time, attention and funding to help young people succeed in school and in life. United Way’s international professional organization (United Way Worldwide) has recognized this work and selected us to participate in a national pilot project with 17 other local United Ways.

The case for focusing our attention on early-grade reading rates is strong. Numerous national studies have shown that a child’s reading proficiency by fourth grade is a critical indicator of that child’s likelihood to graduate high school on time—or at all.

In the coming years, United Way of the Greater Capital Region will mobilize volunteers, resources, and partners from education, business, government, faith-based and nonprofit groups to join together to address early-grade reading rates in our communities.

Our goal is to define strategies for school readiness and success. United, we can help children achieve their potential and equip them to make meaningful contributions to their professions, their families, their careers and their communities.

Helping kids learn to read proficiently early in life yields great results:

“Javier” always liked math but struggled with word problems because of poor reading skills.

The 10-year-old was able to participate in A Different Way in Reading, a United Way-funded program in Schenectady that helps young people overcome reading challenges.

Since participating, Javier achieved the top math score among fourth graders in Schenectady City schools and won a GE scholarship to Science and Engineering Summer Camp at Union College.

Local fourth grade reading proficiency rates*:

<table>
<thead>
<tr>
<th>Fourth Grade Reading Level</th>
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<tbody>
<tr>
<td>(% of students at or better than proficient level)</td>
</tr>
<tr>
<td>Albany City School District</td>
</tr>
<tr>
<td>Troy City School District</td>
</tr>
<tr>
<td>Saratoga Springs School District</td>
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<tr>
<td>Schenectady City School District</td>
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</table>

*2011 data from the NYS Department of Education.

Giving children a strong start in school is a powerful investment in our region’s future workforce and economic health.
United in Action is a United Way-led initiative that brings together volunteers and resources to work on major one-day community projects. It’s a visible expression of United Way’s mission to create long-term, positive change in our communities, and it brings people together like nothing else!

In our 2010-2011 year, we coordinated more and bigger United in Action projects than ever before, including:

- Preparing a vacant lot and basketball court on N. Swan Street in Albany’s Arbor Hill neighborhood for transformation into a community playground.
- Joining with the Tri-City ValleyCats on their ‘4 in 24’ initiative, during which volunteers cleared and prepared little league baseball fields in Albany and Ballston Spa for use during the 2011 season.
- Building a greenhouse from the ground up at Parsons Child and Family Center in Albany.
- Painting, restoring furniture and decorating several rooms lived in by children waiting for foster care families at the Farano Center in Albany.
- Cleaning up a community garden (which was built by United in Action volunteers in 2010!), hanging signs and expanding the playground area at the Schoharie County Annex.
- Preparing Altamont’s Camp Lovejoy, which is run by the Schenectady Boys and Girls Club, for the 2011 season. Volunteers cleaned the amphitheater and High Adventure areas, and planted a vegetable garden for the children to care for and harvest.
- Working with Cornell Cooperative Extension, the City of Schenectady and other community groups to create a children’s garden in Schenectady’s Steinmetz Park that will be sustained by the neighborhood (pictured on this page).

Special thanks to the 23 sponsors (listed on the back cover of this report), 25 companies and organizations and 650 local volunteers who supported United in Action projects in our 2010-2011 year!
Volunteers build a greenhouse from the ground up at Parsons Child and Family Center in Albany.

A neighborhood resident joins in on United in Action Day to help prepare North Swan Street Park in Albany for the construction of a playground and community recreation space.

Volunteer Carissa Guild helps prepare a little league team dugout for the upcoming season in Ballston Spa.

Many United in Action volunteers gave their time and energy in October 2010 to clean up the North Swan Street Park site and the surrounding neighborhood.

United in Action volunteers work to prepare Altamont’s Camp Lovejoy, which is run by the Schenectady Boys and Girls Club, for use in June 2011.

United in Action volunteers show off the results of their hard work at the Farano Center in Albany.

Volunteers bring cheer to the rooms and residents of the Farano Center in Albany.
Corporate Partner Honorees

Each year, local businesses and their employees contribute thousands of dollars to United Way to support local programs and services. Employees also serve as volunteers, giving their time and skills to meet the needs of our communities.

The companies on these pages were honored at our Community Campaign Celebration in May 2011. We celebrate their generosity and their choice to partner with United Way to change lives and transform their communities.

Bank of America earned the Campaign of Distinction Award for using innovative strategies to engage employees and have fun while doing good for the community.

Environment One Corporation earned the Community Care Impact Award for extraordinary contributions to United Way’s Community Care Fund.

Bobrick Washroom Equipment, Inc. earned the Special Recognition Award for significantly increasing its annual total dollars raised.

ATU Local 321 from the Capital District Transportation Authority earned the Labor Appreciation Award for exceptional generosity by a labor organization.

Amy J. Guerrin from The Bonadio Group earned the Campaign Manager of the Year Award for exceptional effort to make her company’s United Way campaign a success.

The GE Family of Givers received the Leadership in Giving Award for United Way support of more than $1 million.

Golub Corp. and Price Chopper Associates received the Excellence in Giving Award for United Way support of more than $500,000.

Partner in Giving Award Recipients

This category recognizes United Way workplace giving campaigns that raised between $50,000 and $499,999.

Receiving Partner in Giving awards were: Albany International Corporation, Bank of America, Bechtel Marine Propulsion Corp., KeyBank, MVP Health Care, National Grid, New York Independent System Operator, New York State United Teachers (NYSUT), Pioneer Bank, Rensselaer Polytechnic Institute and UPS.

Platinum Award Recipients

This category recognizes United Way workplace giving campaigns in which each employee donates $200 or more. Receiving Platinum Awards were: Albany International Corporation, General Dynamics, New York Independent System Operator, New York State Technology Enterprise Corporation (NYSTEC), New York State United Teachers (NYSUT), Rowlands + Barranca, Troy Savings Bank Charitable Foundation, Troy Youth Association, United Way of the Greater Capital Region and United Way of New York State.
Thanks to United Way’s volunteers and supporters for helping to improve local lives and communities

United Way Young Leaders

Young Leaders (YL) is a program of United Way of the Greater Capital Region that educates, inspires and motivates professionals aged 40 years old and younger to become the next generation of leaders, volunteers and philanthropists.

The Young Leaders program fosters the concept to GIVE, ADVOCATE, and VOLUNTEER in support of United Way’s focus areas of Education, Income, Health and Basic Needs.

Young Leaders (YL) encourage and support young professionals to play an integral role in being educated about the community, identifying opportunities, and leading solutions in support of work done by United Way. Young Leaders also organize and participate in a diverse mix of educational, networking and volunteer opportunities throughout the greater Capital Region.

In our 2010-2011 year, United Way’s Young Leaders have engaged in activities including:

- Volunteering at the Mechanicville Area Community Services Center’s annual school supplies drive (August 2010)
- Touring the offices of video game developer Vicarious Visions in Albany (September 2010)
- Volunteering with the local Habitat for Humanity chapter (April 2011)
- Taking CPR/first aid and automated external defibrillator (AED) training from the American Red Cross (June 2011)

“As a United Way Young Leader, I hope to guide members of our community in a positive direction. By strengthening our community we improve its ability to care for and empower all citizens to achieve their best.”

–Solon Boomer-Jenks, 2011-2012 Chair, Young Leaders Advisory Board

Vickie O’Donnell, began as a volunteer at the United Way 2-1-1 Northeast Region Call Center, but then joined 2-1-1 as a staff information and referral specialist member. In May 2011, Vickie addressed the 400+ audience members at United Way of the Greater Capital Region’s Community Campaign Celebration.

While protecting the privacy of callers, Vickie shared several 2-1-1 success stories, including one of a woman who fled a domestic violence situation with her three children and only the clothes on their backs. United Way 2-1-1 connected the family with services to meet their essential needs.

At right: United Way Young Leaders volunteering with Habitat for Humanity in April 2011.
## 2011-2012 United Way Community Care Fund Investments

The impact of donations to United Way's Community Care Fund are multiplied by the power of volunteers and by United Way's commitment to tracking results and funding programs that make a measurable difference for people and families in the Greater Capital Region. Funded agencies for 2011-2012 are listed below. Please note: many agencies offer programs that benefit residents of multiple counties, not just in their county of operations. Funded programs are listed below agency headings.

### ALBANY COUNTY
- Albany Community Action Partnership  - Pre-Pathways
- Albany Damien Center  - AIDS Community Center
- Arbor Park Child Care Center, Inc.  - Child Care
- Universal Pre-Kindergarten
- Big Brothers/Big Sisters of the Capital Region
- Big Brothers Big Sisters READS
- Strengthening Children and Families
- Boys & Girls Club of Albany  - School Age Enrichment
- Cap. Region Workforce Development Center  - Building Bridges Program
- Caregivers Support Services of Catholic Charities  - Elder Caregiving
- Kinship Caregiving
- CARES  - Ten Year Plan
- Catholic Charities of the Diocese of Albany
  - Albany County CAS$H Chapter
  - Arbor Day Program
  - Community Network and Outreach Services
  - Rensselaer Case Work
  - Youth Development & Enrichment Service
- Catholic Charities of the Diocese of Albany
- Housing Office  - Capital District Empowerment Program
- Cohoes Community Center, Inc.
  - Child Development
- Cohoes Multi-Service Senior Center  - Meals on Wheels
- Community Maternity Services  - Early Child Development Services
- Equinox, Inc.
  - Domestic Violence Outreach
  - Equinox Transitional Living Program
  - House for Youth
  - Youth Outreach Center
- Family & Children's Service of the Capital Region, Inc.
  - United Way 2-1-1 Northeast Region Call Center
- Food Pantries of the Capital District  - Food pantries
- Homeless and Travelers Aid Society of the Capital District, Inc. (HATAS)
  - 24 Hour Homeless Emergency Services
- Hospitality House Therapeutic Community, Inc.
  - Lifeworks with Networks
- Interfaith Partnership for the Homeless, Albany  - Emergency Shelter
- Jewish Family Services of NENY
  - Neighborhood Naturally-Occurring Retirement Community  - Aging in Place in Albany (NNORC)
- Literacy New York Greater Capital Region
  - Literacy Education and Parent Engagement (LEAPE)
- Parsons Child and Family Center  - Child and Adolescent Mobile Team
- Senior Services of Albany  - Caregiver Connection
- Meals on Wheels
- Trinity Alliance
  - Arbor Hill Community Center After-School Program
  - Arbor Hill Community Center Family Resource Center
  - Arrest Diversion
  - After School, Evening and Summer Youth Violence Prevention Programs
  - Emergency Food Pantry
  - Jail Transitional Services
  - Family & Neighborhood Resource Center
- United Way of the Greater Capital Region
  - The following are United Way Way-led initiatives
    - Early Grade Reading Initiative
    - Emergency Labor Assistance Program
- U.S. Committee for Refugees and Immigrants
  - Refugee Job Development
- Watervliet Civic Chest, Inc.
  - Child Care
- Wildwood Programs, Inc.
  - Adult Education
- RENSSELAER COUNTY
- Capital District Community Gardens
  - Community Gardening
  - Veggie Mobile
- Circles of Mercy
  - Rensselaer CAS$H Chapter
- Joseph's House and Shelter, Inc.
  - Advocacy and Resettlement Services
  - Emergency Shelter
- Literacy Volunteers of Rensselaer County
  - Financial Literacy and Math Program
  - Literacy Volunteers Consortium
  - Read with Me
  - Telephone Conversation Partners
- Samaritan Hospital / Sexual Assault Care
  - Crime Victim Support Team
- Troy Area United Ministries
  - The Furniture Program
- Unity House of Troy, Inc.
  - Domestic Violence Services
  - Family Resource Center
  - Poverty Services
  - Unity Sunshine Program III at YWCA
-YWCA of the Greater Capital Region
  - Ready for Work
  - Women in Transition
- Schoharie County
- Schoharie County Community Action Program
  - Family Resource Center
  - Schoharie CAS$H Chapter
- Schoharie River Center
  - Environmental Study Program

### SARATOGA COUNTY
- Mechanicville Area Community Services Center, Inc.
  - CARE
  - Domestic Violence Advocacy Program
  - Elder Care Services Program
  - Family Resource Center
  - Mechanicville Youth Development Program
  - Saratoga CAS$H Chapter
  - Whistle Stop Learning Center
- Saratoga Center for the Family
  - Counseling / Treatment Program
- Shelters of Saratoga
  - Saratoga Homeless Alliance

### SCHENECTADY COUNTY
- A Different Way in Reading
  - A Different Way in Reading
- Bethesda House of Schenectady, Inc.
  - Community Food and Nutrition
  - Bridge Builder
- Catholic Charities Senior Services in Schenectady
  - Aging Services
  - Dayhaven
- Center for Community Justice
  - CASA of the Capital Region
  - Community Justice Youth Services
- Family and Child Service of Schenectady
  - Father Time
  - Homemaker Program
- Girls Incorporated
  - Kids' Corner Literacy Program
- Northeast Parent & Child Society
  - Northeast Parent Education and Consultation
- Safe House, Inc. of Schenectady
  - Safe House
- Samaritan Counseling Center of the Capital Region, Inc.
  - Project Pass of the Capital Region
- Schenectady Community Action Program
  - Community Crisis Network
  - Family Resource Center
- Schenectady CAS$H Chapter
- YWCA of Northeastern New York
  - Domestic Violence Program
  - Housing Program
  - Schenectady CAS$H Chapter

### SCHOBARIE COUNTY
- Catholic Charities of Schobarie County
  - Domestic Violence and Services to Children
- Literacy New York - Fulton, Montgomery and Schobarie Counties
  - GED Preparatory Instruction Program
- Schobarie County Community Action Program
  - Family Resource Center
  - Schobarie CAS$H Chapter
- Schoharie Community Action Program
  - Family Resource Center
  - Schoharie CA$H Chapter
Financial Statements
United Way of the Greater Capital Region, Inc.
Statement of Financial Position as of June 30, 2011

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>6/30/11 Unaudited</th>
<th>6/30/10 Audited</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>$1,856,579</td>
<td>$3,136,922</td>
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<tr>
<td>Investments</td>
<td>$3,013,855</td>
<td>$2,316,104</td>
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<tr>
<td>Pledges Receivable</td>
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<td>$3,204,976</td>
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<tr>
<td>Other Receivables</td>
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<tr>
<td>Prepaid Expenses</td>
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<td>$11,787</td>
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<tr>
<td>Property &amp; Equipment Net</td>
<td>$470,329</td>
<td>$523,844</td>
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<tr>
<td>Beneficial Interest in Perpetual Trust</td>
<td>$475,623</td>
<td>$414,925</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$9,047,359</strong></td>
<td><strong>$9,685,151</strong></td>
</tr>
</tbody>
</table>

| LIABILITIES | |
|-------------|-------------------|-----------------|
| Accounts Payable and Accrued Expenses | $133,523 | $108,076 |
| Grants Payable | $1,589,296 | $2,255,497 |
| Designations Payable | $2,435,165 | $2,867,914 |
| Note Payable | $127,424 | $185,327 |
| Accrued Pension Cost | $563,193 | $619,308 |
| **Total Liabilities** | **$4,848,601** | **$6,036,122** |

| NET ASSETS | |
|-------------|-------------------|-----------------|
| Net Assets-Unrestricted | $3,573,462 | $3,149,462 |
| Net Assets-Temporarily Restricted | $34,672 | $34,672 |
| Net Assets-Permanently Restricted | $590,624 | $464,925 |
| **Total Net Assets** | **$4,198,758** | **$3,649,059** |

| Total Liabilities and Net Assets | **$9,047,359** | **$9,685,181** |

Recognizing our connections as members of a community, we join together to advance the common good and LIVE UNITED. We understand that our destinies are linked and that when we reach out to help one person, we touch many lives and improve our community.

*At right: United in Action volunteers in Ballston Spa in June 2010.*
Special thanks and appreciation to our community partners for their generosity in providing discounted services, pro bono services and sponsorships throughout the year.

Adirondack Beverages
Banana Republic
Barber’s Farm
Best Buy
Bush Lumber Co.
Capital Bank
CVS
Dunkin’ Donuts
Fenimore Asset Management, Inc.
KD Construction
Phillips Hardware
Plant Science Department at SUNY Cobleskill
Radio Disney AM 1460
Schoharie Central School Elementary Helping Club
Schoharie Valley Farms
Stewart’s Shops
Stone Industries
Subway
The Home Depot
The Mill Farm Flower Shoppe and Greenhouses

Thank you to our media partners for donating advertising to help promote United Way 2-1-1 Northeast Region.

Adirondack Broadcasting Company
Clear Channel Albany
WVCR

WSDE
WTEN
WRGB
WXXA
WNYT
YNN

United Way of the Greater Capital Region

A copy of the last financial report filed with the Department of Law may be obtained by writing to either of the following:
NYS Department of Law, Charities Bureau, 3rd Floor, 120 Broadway, New York, NY 10271 or United Way of the Greater Capital Region, P.O. Box 13865, Albany, NY 12212

www.unitedwaygcr.org